



**STAMPERIA
ALICESE s.r.l**



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Introduction


Who is Stamperia Alicese?



- Italian apparel **manufacturer** specialized in **technical and sport clothing**
- Research for **product development** and direct production for **Brands**
- Internal management of **the entire manufacturing process** from prototype to production and logistic service
- Joint venture in Albania to guarantee **outsourcing capability** for production capacity or deliver cost options
- Very well integrated with Italian local suppliers to guarantee production flexibility -vs- volumes also for Made In Italy
- Family-owned business since 1973 currently reaching 3rd generation

 70+ Employees in Italy
 80+ Employees in Albania

 6000 m² Italian Factory

 500k Items per year

 175000 kW p.a. of clean energy

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Introduction


Our Strengths: Why Us?



- ✓ **Production and product flexibility**
- ✓ **One step solution** (including brand new logistic service)
- ✓ 50 years of experience – **Ability to support and guide the customer in the product development**
- ✓ Cutting edge technologies and machinery
- ✓ Made in Italy expertise
- ✓ **Recognized for on time delivery and garments high quality**
- ✓ Excellent relationship, integration and reliability within Italian supply chain (both raw material and services suppliers)
- ✓ Time to market and MOQ very competitive -vs- Far east

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Production Capability

Overview



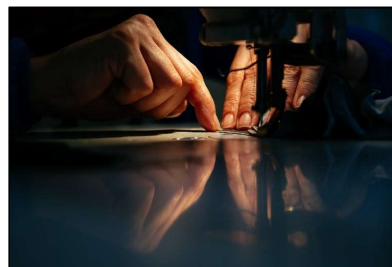
Cutting

- Cutting of stretch fabric
- Prototipe laser cutting



Printing

- Digital print
- Sublimation fabric print
- Heat Transfer Print
- Direct print (serigraphy)
- High frequency print (Embossing / Debossing)



Sewing

On top of conventional sewing machines

- "Flat Lock"
- Seam Sealing
- Ultrasonic
- Glued (Tape / Bonded)
- Embroidery (outsourced)

Quality Control

- Ironing and packing of all finished pieces
- Visual check of each Item produced
- Random spot check dimensional inspection

- ❖ *Mass Production*
- ❖ *Prototypes Development*
- ❖ *Sales samples Production*
- ❖ *Customization for teams or single athlete*



CAD

- Development of any design/model
- Automatic generation of cutting pattern
- Automatic generation of pattern for printing mould

Starting from 2021 Stamperia Alicese provides also a logistic offer for a complete service from the first prototype to end-customer delivery.

VIDEO



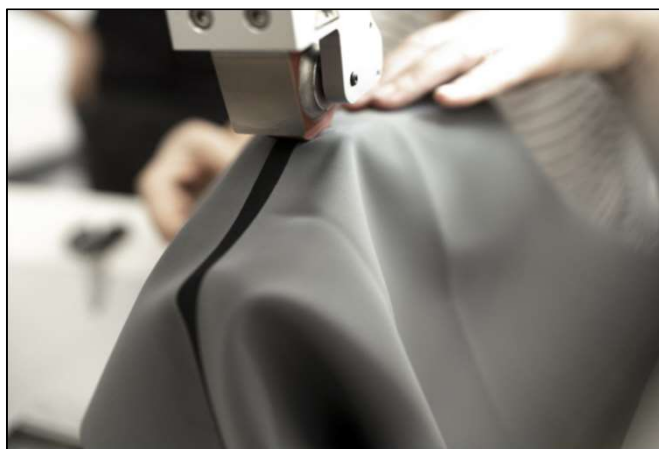
Production Capability

Technologies

*In our 50 years' history we have continuously invested in **new technologies** to be always one step ahead for our customers*

360° State of the Art technology portfolio

- ✓ *Laser Cutting*
- ✓ *Sublimation*
- ✓ *Heat Transfer print*
- ✓ *Embossing / Debossing*
- ✓ *Glued (Tape / Bonded)*
- ✓ *Seam Sealing*
- ✓ *Ultrasonic*





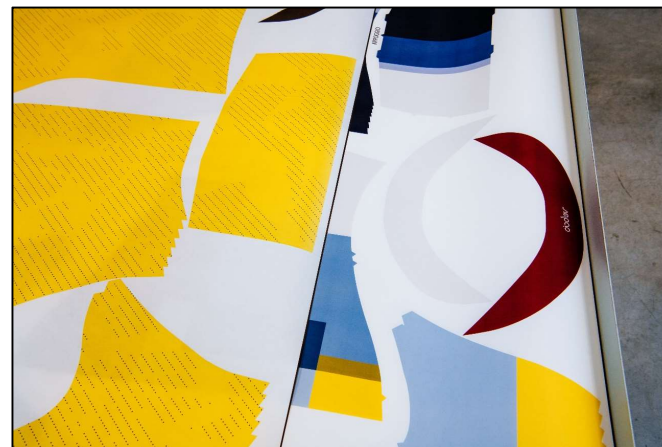
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Sublimation is today the main printing method for sports garments. The customer's design is adapted in house and printed on paper and then heat transferred to the fabric.

Our focus is to print on cut fabric rather than roll printing.

Benefits

- Sustainable
- High customization levels
- Rich colors
- High definition
- Better precision and fabric consumption



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- ✓ ***Glued (Tape / Bonded)***
- ✓ *Seam Sealing*
- ✓ *Ultrasonic*



Glued: over the last years alternatives to traditional sewing and stitching have become more and more used in highly technical garment

Benefits

- Comparable strength -vs- sewing
- Rub resistance
- Wide range of applications



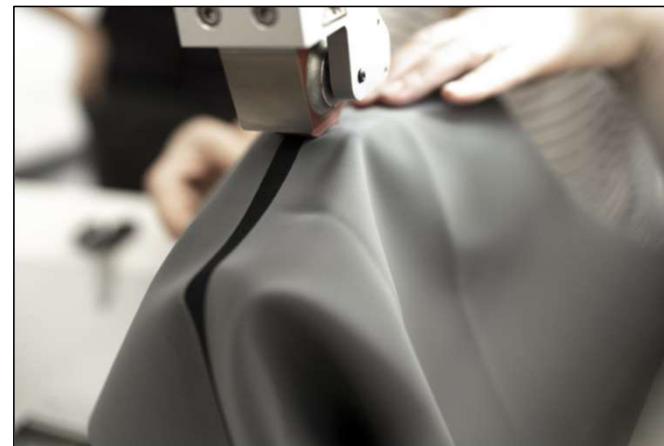
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- ✓ **Seam Sealing**
- ✓ *Ultrasonic*



Seam sealing: revolutionary technology now widely employed in the sports clothing for an outstanding waterproof protection in the connection edges between the fabrics

Benefits

- Waterproof
- Windproof
- Strength





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- ✓ *Seam Sealing*
- ✓ **Ultrasonic**



Ultrasonic sewing: advanced manufacturing technique to join synthetic materials by using ultrasonic waves to create heat and weld together the fabric's fibers for a sew less connection.

Benefits

- Rub resistance
- Wide range of applications
- Increase of waterproof / windproof performance -vs- standard sewing



Product Capability

Our offer

A small glance of our product offer that we are always looking forward to enlarge

BRAS



TOPS



BOTTOMS



OUTERWEAR



JERSEYS



BOTTOMS



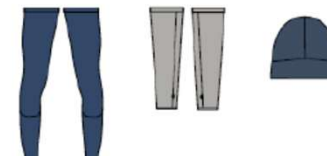
JACKETS



BASE LAYERS



ACCESSORIES





Our History

1973 1974 1979 1982 1988 1994 1999 2000 2003 2006 2009 2014 2015 2018 2020

Production start as printing unit in relation to handkerchief and home textiles manufacturing.

First Sport Brand on board: 4Mi+ outfits printed for Fila of Borg's collection



2nd generation entrance in SA

First sublimation printing

Complete manufacturing process inhouse : production of Agassi and McEnroe **Jerseys for Nike**



First production of soccer shirt and cycling garments

Inauguration of 5000 m² **new plant**

In house **digital printing** for sublimation

Co-development with Kappa and production of **first soccer stretching shirt**



First sew free soccer shirt

Garments for **alpine skiing**: 6 National team's garments for Turin Olympics were manufactured by SA



Partnership with newborn brand **DOTOUT** for production and distribution

First outdoor furniture cover production

Partnership in several **development projects** in different sectors (medical, well being, outdoor)

Logistic service

3rd generation entrance

*Main driver of our 50 years' history is the **continuous adaptation** to the market changes and challenges*





Sustainability

Stamperia Alicese has always had a strong focus to its carbon footprint and sustainability.

- ❖ **Convert to green energy** and reduce emissions from energy in production
 - ✓ 1200 m^2 solar cells System to cover roughly 80% of the plant's electricity demand
 - ✓ Solar Water Heaters to reduce by 50% the energy request by the ironing machinery
- ❖ **Active carbon filters on sublimation presses**
- ❖ **Focus on recycling** and circular models
- ❖ **Support our customers sustainability**
 - ✓ Propose packaging sustainable alternatives -vs- conventional materials
 - ✓ Propose fabric sustainable alternatives -vs- conventional materials
 - ✓ Harming chemicals banned





Our future

Achieved

-> Logistic service

-> Laser cutting technology for rapid prototyping

Short Term

-> ISO Certification

Long Term:

- **Rationalization** - The strong changes over the last decade (less volumes & product complexity / variety increase) requires an adaptation of some key areas (warehouse, etc.)
- **Integration** – Continue with the informatization of the production sectors and their integration within the Company management system
- **Automatization** – Invest in new machinery to allow a faster production (automated ironing machine)
- **Diversification** - Continue with the product diversification process started many years ago, with focus on markets outside of the sports world

